### Awareness to Action



Until science is mixed with emotion and appeals to the heart and imagination, it is like dead organic matter

John Burroughs

Henry McGhie, Manchester Museum, University of Manchester @HenryMcr

# Climate change communicators have often (wrongly) assumed:

- More information is the answer ('inspiration with information')
- Fear and visions of catastrophes will motivate audiences to action ('motivation by fear')
- Communicating climate science is the most persuasive and relevant approach ('one size fits all')
- Mass communication is the most effective way to reach audiences ('mobilisation through mass media')

Moser and Dilling (2011)

- Engagement is not an activity that happens in museums, in a time-bounded activity
- Engagement is better thought of as people's ongoing connection with a topic, through their thinking, feeling and doing- it is a STATE OF CONNECTEDNESS in their everyday lives beyond the museum
- Museums can support people's ongoing connection through nurturing constructive climate change related thinking, feeling and doing

Lorenzoni et al. 2007, Moser and Dilling 2011

### **Lessons from Cognitive Behavioural Therapy**



#### **EVENTS (triggers)**

The world
Other people
Experiences
Personal history
Future
Self



#### **THOUGHTS**

**Attitudes** 

Rules

**Demands** 

**Beliefs** 

**Images/Symbols** 

**Meanings** 





#### **ACTIONS/BEHAVIOUR**

Constructive action
Destructive action (or inaction)



#### **FEELINGS/EMOTIONS**

Healthy/positive feelings
Unhealthy/negative
feelings
Involuntary physical
sensations

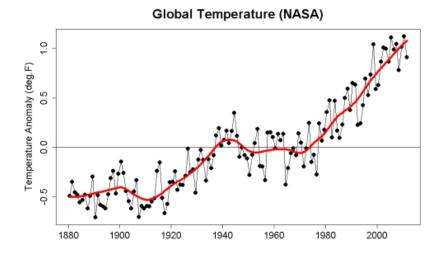
### Inspiration is the FEELING that moves us to ACTION

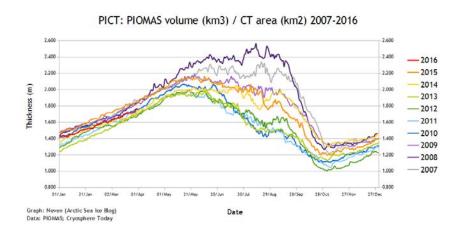
- Help people find that feeling, and apply it to the things they care about
- Doing positive things can help find motivation
- Change is difficult so use museums to test it out in a consequencefree environment
- Identify what gives each of us strength, feel creative, empowered, confident
- Find inspirational stories
- Build trust, creativity
- Make it multi-sensory and just fantastic
- Find inspirational individuals- take a leaf from their book, don't beat yourself up for not being as good as them
- Images and metaphors
- Proverbs, quotes, icons
- Draw on well-respected sources
- Give people encouragement
- Provide challenge and support

# Imagery- polar bear, ice sheet, scorched earth, desert









# Showing constructive imagery that people can relate to is very constructive

- Images of actions from people's daily lives are very constructive, connecting with people's day-to-day activities and lifestyle choices with collective contributions
- That are enjoyable, rewarding, constructive, that show people overcoming challenge and enjoying it
- That are BELIEVABLE, not staged















# Ask people what they think! over 100,000 responses

- 73% of people care that the climate is changing
- 70% think they'll be affected by climate change
- 83% of people care about nature
- 42% of people already eat thoughtfully (28% might)
- 44% of people try to be energy efficient (29% might)
- 49% of people already recycle (28% might)

### More information and help

- Climate Outreach (climate visuals project)
- Common Cause For Nature, Working With Values and Frames
   & Practitioner Guidelines
- Action for Climate Empowerment Guidelines (UNFCCC)
- Education for Sustainable Development Learning Objectives (UNESCO)
- Museum Partnerships for Future Earth (MM with Tyndall Manchester and Future Earth)



## Come to Manchester (UK) in April 2018

Conference on Climate Change and Museums: critical approaches to engagement and management